

|E|N|V|

**Design.**  
**Innovation.**  
**Vision.**

**Automotive  
Qualifications**

ARCHITECTURE | INTERIOR DESIGN | ENGINEERING

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# Firm

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# Overview

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## Company Background

ENV is an idea-based collaborative group, and some of the first professionals in the nation to specialize in the practice of interior design. Founded in New York back in 1946, ENV has continuously been committed to making efficient high quality and functional interior spaces since its inception. With each project, ENV designs, evaluates and perfects crucial elements that go into each level of the built environment: sustainability, evidence-based programming, social purpose, project management and post-occupancy evaluations are just a few of the many ways the firm adds meaning to our clients' spaces. ENV regularly provides custom solutions for hundreds of clients across the United States and Canada that take advantage of our fully integrated architectural, engineering, and consulting capabilities.

Over the years, ENV has gained a reputation for incorporating the latest technology and digital design tools into their projects; back in 1974, the firm used an early version of what is now AutoCAD to design the interiors for the Sears Tower in Chicago. Today, we incorporate Building Information Modeling (BIM) and 3D printing to help our clients visualize their space before construction begins.

We believe that the performance of each project can be measured in human, organizational and sustainable terms. Our collaborative approach, coupled with people-focused design, draws upon talent within and outside the firm to deliver the highest possible quality on time and on budget. As most corporate design and attitudes are shifting to a more mobile, global and informal culture, we believe that incorporating business design innovation and collaborative opportunities are critical spatial requirements for most projects being built today.

With locations in New York, Philadelphia, New Jersey, Virginia and Los Angeles, the combined staff of the firm is over 100 architects, designers and engineers. Because of our collaborative approach, each ENV project team has the ability to access a wide range of expertise and technical experience to better serve our clients through each phase of each project. Our team specializes in areas such as hospitality, academics, residential, corporate interiors, and more.

The rich design legacy of ENV continually informs the design intelligence of the firm; we are passionate about accommodating fluid teamwork with client interaction while also fostering mentorship, creativity and environmental sensitivity.



*ENV office,  
Estimating department, 1958*

## Organizational Structure

Our commitment to defining the workplace leads us to identify the most efficient use of space for individual client needs and to develop a visual ambiance that reflects each client's core values. Our team of architects, designers and space planners works closely to define, develop and realize an environment that fosters the client's productivity and enhances its brand identity. The firm's pre-leasing services are especially valued by clients seeking to identify the best site for their needs.

ENV approaches every assignment with the recognition that the spaces we create and the environments we shape have a profound impact on the people who use them. Our mission is to deliver distinctive, high-functioning, sustainable, and cost effective design solutions that are unique to each client.

We fulfill these goals and aspirations by engaging our clients in a dynamic, inclusive, and creative partnership with the design team throughout the planning and design process. And, we work collaboratively with all stakeholders to implement solutions that are effective, economical, and environmentally responsible.

We implement systems and strategies guided by sustainability, durability, budget, and common sense. We select building materials and systems that will perform over a significant life span while maintaining their intended appearance and efficiency.

As we guide the client toward a planning and design solution, we never impose a "signature" look unless specifically asked to do so. The overriding goal is to create an environment that meets and exceeds the client's functional, visual and fiscal requirements, while conveying the essence of their desired identity, values and culture.

Our management style is founded on "hands-on" senior leadership. Every project and client is "owned" by a principal in the firm who manages the client relationship and oversees the work of the team. This management style assures that directives and decisions important to the client and project receive priority attention and are not delayed by hierarchy.



*Corridor / ENV*

# Firm

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# Leadership

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## Firm Leadership

### *Englewood Cliffs, New Jersey*



#### **Hans Erdenberger, AIA**

Hans has been a licensed architect since 1987. He holds a Bachelor of Architecture degree from New Jersey School of Architecture at New Jersey Institute of Technology where he is currently a member of the Deans Executive Council and has served on several mentorship committees as well as being a visiting design critic. Hans is also a certified member of the National Council of Architectural Review Board. Hans started his career in the construction industry before joining a medium sized architectural group in North Jersey where he quickly rose to the position of Vice President. He later joined a large international AE firm as Principal before starting his own firm in the fall of 2009. Throughout his professional career Hans has compiled an impressive portfolio of work in the academic, commercial, hospitality, retail and residential practice areas. His projects range from renovation projects of all sizes to major new developments. As Managing Principal of -NJ, Hans continues to lead his group, in his collaborative style, which has created an environment that encourages participation and fosters individual development for the benefit of our clients and company. Our staff, who has an average of nine years of service, continues to be our most valuable asset in serving our clients.



#### **Charles Koch, AIA**

Charlie specializes in the design of educational facilities at the primary, secondary and university levels. He has served as a visiting critic at NJIT and is a Board Member for the Westwood Regional School District where he serves as Vice President and chairs the Building and Grounds Committee. As a licensed architect, professional planner and interior designer, Charlie has over 26 years of experience in the rehabilitation of existing facilities and new structures. He has worked closely with schools, universities and corporate clients completing projects ranging from simple infrastructure repairs to Master Plans for a new 1100 bed Residential Life Complex for William Paterson University. As board architect he has developed both yearly and long range facilities plans for school districts in the tri state area. Charlie has extensive experience in working with various state agencies throughout the New York metropolitan area and has presented to the New Jersey School Boards Association on legal and technology initiatives. Prior to starting, Charlie was a principal at a large international AE firm where he headed the K12 studio and Vice President of Seyffer and Koch Architectural Group.



#### **Joseph Siegel**

Joseph Siegel has more than forty years of experience in architecture and interior design projects involving over 20 million square feet of commercial space and buildings in excess of \$750,000,000 in construction costs. During this time he has specialized in projects including; the design of new facilities, interior design and fit-out, rehabilitation and conversion of existing buildings, planning and feasibility studies, programming, operational analysis and project management. Mr. Siegel has a proven track record with clients and builders in bringing projects from conceptualization through construction drawings to final tenant occupancy. Among his many skills is his proven history of establishing complete budgets, bringing the projects in within the projected cost estimates and completing them on or before the scheduled completion date, accommodating the individual client's requirements. He has a hands-on approach, interacting continuously with the project managers throughout each phase of a project. Mr. Siegel attended New York Institute of Design and Construction and Pratt Institute in Brooklyn, New York.

# Relevant Experience



# Recent Car Dealership Clients

- Ramsey Lexus
- Ramsey BMW
- Ramsey Mini
- Paramus Mercedes
- Ramsey Toyota
- Kea Mercedes of Nanuet
- Lexus of Englewood
- Prestige Lincoln
- Middletown Mazda
- Subaru of Orangeburg
- Nissan of East Windsor
- Lincoln / Mercury / Mazda of Toms River
- Honda of Eatontown
- Ram of Yorkville
- McLaren of North Jersey
- Ferrari North America



# Mercedes-Benz of Paramus

## Paramus, NJ

### SERVICES

Architecture  
Interior Design



### TOP RIGHT

Exterior

### BOTTOM LEFT

Main Showroom

### BOTTOM RIGHT

Main Showroom

ENV recently completed working with Mercedes-Benz of Paramus. This project involved providing comprehensive architectural and interior design service for the dealership. This project includes a multi-story showroom featuring a unique car selection system and cafe area for car buyers.

# BMW of Ramsey Ramsey, NJ

## SERVICES

Architecture  
Interior Design



### TOP RIGHT

Exterior

ENV worked with the BMW of Ramsey to re-design their dealership. The renovation included reimagining the existing showroom facility and offices.

### BOTTOM LEFT

Showroom

### BOTTOM RIGHT

Showroom



# Prestige McLaren

## Ramsey, NJ



### TOP

Showroom

The Prestige McLaren Car dealership Renovation is a 8500 sf. building located on route 17 south in Ramsey NJ.

### BOTTOM

Service area

The project consists of a showroom level and a service area below. The front exterior of the building has been refaced with a charcoal gray metal panel system which is angled forward to create a sleek and modern look that embodies the McLaren sports Car, a car at the most cutting edge of the automotive industry.

The interior of the showroom has various finishes such as metal casework, glass walls for offices, metallic ceilings, and all LED lighting throughout the building, all made to be inspired by the high performance and racing legacy that is, McLaren Automotive.



# Lexus of Englewood Englewood, NJ

## SERVICES

Architecture  
Interior Design



**TOP RIGHT**  
Main Showroom

ENV worked with Lexus of Englewood to provide comprehensive design and construction administration services for the design of their showroom and service facility located in Englewood, NJ.

**BOTTOM LEFT**  
Service Center

# Lexus of Ramsey Ramsey, NJ



## **TOP RIGHT**

Exterior

## **BOTTOM LEFT**

Lobby

## **BOTTOM RIGHT**

Lobby



# Prestige Lincoln Car Company

## Upper Saddle River, NJ



**TOP**  
Exterior

The Prestige Lincoln Car Company dealership is a complete from the ground up 27,000sf. building located on Route 17 North in Upper Saddle River, NJ.

**BOTTOM**  
Showroom

The project consists of a showroom, service area with 12 service lifts, 2 of which are dedicated to light truck duty and a personal drop off drive thru to provide the ultimate personal experience.

There is a lower level and roof parking for inventory storage. The exterior of the building will be faced with a light cream stone panel system which is to create a sleek and modern look that embodies the Lincoln Car Company philosophy.

# Prestige BMW

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## Ramsey, NJ

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**SERVICES**  
Architecture



**TOP RIGHT**  
Exterior View

**BOTTOM LEFT**  
Interior View

**BOTTOM RIGHT**  
Stairway

The firm was retained by Prestige Motors to create a new BMW facility from an existing Lexus dealership and an existing BMW dealership that were separated by 95 feet.

In order for the project to meet the requirements of BMW North America the client had to compile seven (7) parcels of land. The adjacent parcel to the north was occupied by a Kawasaki motorcycle dealership. The next parcel north of that housed Prestige Certified Pre Owned BMW.

First a new Lexus dealership was built across the highway, second the CPO BMW was moved into the vacated Lexus dealership, third BMW CPO was demolished and a new Kawasaki dealership was built on that site. The Kawasaki dealership was demolished and a 150 foot addition is being constructed on the north side of the existing BMW dealership. The space between the two buildings will be built out, and a new Service Drive will be constructed on the west side of the building.

The service portion will include 72 service lifts and over 9,000 sf for parts storage. Total square footage exceeds 101,000 sf making it one of the largest BMW dealerships in the Nation.



# Ferrari North America Englewood Cliffs, NJ

## SERVICES

Architecture  
Interior Design



### TOP RIGHT

Exterior

Multi-phase renovation of approximately 18,000 SF of executive and marketing offices utilizing the open office planning and anchored by 2,800 SF of dual-brand Automobile Exhibit Space and Gallery/Reception space.

### MIDDLE LEFT

Showroom

### MIDDLE RIGHT

Marketing Area

# Sustainable Design

ENV is fully committed to this ethic and furthers that commitment by being active members of the US Green Building Council with LEED™ accredited professionals at all levels.

Our **APPROACH** to help achieve sustainability goals for your upcoming projects would be as follows:

- Early discussions with all stakeholders to review potential sustainable design ideas;
- Employ lessons learned from past LEED submission processes to streamline successful submission of this project;
- Coordinate and cooperate with the Owner's commissioning agent as early as possible in the process.
- Clearly specify the contractor's activities related to the certification process making it a prerequisite for payment at appropriate milestone points.

We believe strongly in involvement of the entire project team at the earliest stages of the project, whether or not the project is to be LEED certified. We use sustainability workshops at the outset to assure that generalized concerns from all disciplines are considered in the fundamental design decisions that drive the project. This leads to stronger integration and coordination between building systems, more efficient operation, lower operation costs, better start-up and maintenance experience and increased occupant health.

#### LEED Certified (Partial Listing)

- Liberty Property Trust | Commerce Center, Building 1 | LEED Certified CS
- Liberty Property Trust | Commerce Center, Building 2 | LEED Certified CS
- Richard Stockton College of New Jersey Academic Expansion | LEED Certified NC
- 747 Constitution Drive | Corporate Office Building | LEED Gold NC
- 123 Main Street | New York Power Authority | LEED

Gold EB

- PVH Timberland | Interior Fit-out | LEED Certified CI
- 505 Eagleview Blvd | Corporate Office Building | LEED Gold CS
- Honda Financial | Interior Fit-out | LEED Gold CI
- Citizens Bank | LEED Certified CI
- Polo Ralph Lauren | LEED Silver
- The Durst Organization, 1 Bryant Park | LEED Platinum
- Fox Studios, Building 104 | LEED NC
- Horizon II | Corporate Office Building | LEED Silver
- The Bank of New York Mellon, One Wall Street, 12th floor | LEED-Silver CI
- The Bank of New York Mellon, One Wall Street, 13th floor | LEED-Silver CI
- The Bank of New York Mellon, One Wall Street, 21st floor | LEED-Silver CI
- The Bank of New York Mellon, One Wall Street, 23rd floor | LEED-Gold CI
- Tasty Baking Company | LEED Silver NC
- Thomas Jefferson University Partners @ The Navy Yard | LEED Certified CI
- Delaware Travel Plaza | LEED NC
- Brown Place | LEED Gold

#### LEED Registered (Partial Listing)

- Montclair State University Student Recreation Center | LEED NC
- Medical Arts Pavilion at University Medical Center of Princeton | LEED NC
- Next Generation Aviation Research Park | Building 3 | LEED CS
- CoreSite - Santa Clara Data Exchange | LEED NC
- CoreSite -Reston | LEED NC
- CoreSite - Secaucus | LEED NC
- Corsair II | Corporate Office Building | LEED NC



# Contact Us

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**Hans Erdenberger, AIA**  
President

180 Sylvan Avenue, Suite 3  
Englewood Cliffs, NJ 07632  
office 201.894.1000 x 5633  
cell 973.207.4146  
hans@env-nj.com

**Charles Koch, AIA**  
Vice President

180 Sylvan Avenue, Suite 3  
Englewood Cliffs, NJ 07632  
office 201.894.1000 x 5640  
cell 201.218.1523  
ckoch@env-nj.com